

LOCAL PRESENCE,  
GLOBAL SOLUTIONS



PBM IT DEPLOYS AND MANAGES SOLUTIONS  
IN OVER 40 COUNTRIES WITH A FOCUS ON:  
DATA CENTER • COLLABORATION  
BORDERLESS NETWORKS  
MANAGED SERVICES



**OUR OFFICES**

**Headquarters  
Irvine Office**  
16800 Aston Street  
Irvine, CA 92606  
800.660.0720

**Other Offices:**  
Los Angeles, CA  
Denver, CO  
Dallas, TX

**Why Clients Choose PBM IT Solutions**

We get IT done...

- **Our People**  
Engineering, Project Management, and Account Management expertise.
- **Our Experience**  
Our experience allows us to, as our clients like to say, "Do the impossible."
- **We're Business Savvy**  
We understand how IT fits in with your overall business strategy.
- **We Invest**  
Internally, we use our solutions to stay ahead of the curve.
- **We're Flexible**  
We craft solutions to meet your needs; we know one size does not fit all.
- **Our Logistics**  
Global product sourcing, staging, engineering and delivery, anytime.

**PBM IT Solutions: A Leader in Client Satisfaction**

- PBM has earned Cisco's Customer Satisfaction Excellence Award for 6 straight years.
- The Customer Satisfaction Excellence Award is the highest distinction a Cisco partner can achieve.
- Less than 2% of all Cisco Partners achieve this distinction.

**Results**

- Cisco National Partner of the Year
- Cisco Regional Partner of the Year
- Cisco Customer Satisfaction Excellence Award  
- 6 years running
- Long-term Client Relationships  
- 50 clients have been doing business with PBM IT for over 5 years  
- 98% renewal rates on our Managed Services contracts
- Our best measure of success is the company we keep

**We go above and beyond to  
exceed our clients' expectations...  
every client, every day.**

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**PBM IT Solutions . . .**

WE DELIVER  
WORLD-CLASS  
IT SOLUTIONS THAT  
POWER YOUR BUSINESS.

### What We Do

Since 1982, we have helped our clients solve their business and IT challenges...

- **We Plan, Build and Manage solutions around:**

- Data Center
- Collaboration
- Borderless Networks
- Managed Services

- **We are serving the leading companies in:**

- Education
- Entertainment
- Financial
- Federal
- Industrial
- Healthcare
- Retail
- Technology

### Why PBM IT Solutions

- PBM IT Solutions brings together the world's best technologies, renowned engineering design, and proven implementation methodologies to deliver high-performance IT infrastructure solutions for clients worldwide.
- From strategic planning and tactical execution to management and post-deployment support, PBM IT Solutions brings talent, technology, and trust to every client engagement.
- With a specialized focus on **Data Center, Collaboration, Borderless Networks,** and **Managed Services,** PBM IT Solutions is uniquely positioned to **Plan, Build and Manage** IT solutions that power your business.

## OUR APPROACH

**Our solution cycle ensures your long term success...**



## WORLD-CLASS ENGINEERING SOLUTIONS THAT POWER YOUR BUSINESS

Data Center	Infrastructure Solutions	Unified Communications	Mobility/Wireless	Advanced Security	Managed Services
<ul style="list-style-type: none"> <li>• LAN / Storage Convergence</li> <li>• High-availability Data Center Design Services</li> <li>• Cloud Computing</li> <li>• Server &amp; Storage Solutions</li> <li>• Virtualization</li> <li>• WAN Acceleration</li> <li>• Application Firewalling</li> <li>• Application Performance Profiling</li> <li>• Cisco Unified Computing Systems</li> </ul>	<ul style="list-style-type: none"> <li>• Network Design Services</li> <li>• Implementation Support</li> <li>• Highly-resilient and Scalable LANs</li> <li>• Strategic Network Planning and Consulting</li> <li>• Global Load Balancing</li> <li>• Telecommuting Solutions</li> </ul>	<ul style="list-style-type: none"> <li>• IP Telephony Solutions</li> <li>• Unified Messaging</li> <li>• Tandberg Video Solutions</li> <li>• Contact Center</li> <li>• Multi-Vendor Integration</li> <li>• Collaboration Solutions</li> <li>• Cisco WebEx Mail</li> <li>• Digital Signage</li> <li>• Circuit Consolidation</li> </ul>	<ul style="list-style-type: none"> <li>• Wireless LAN Solutions</li> <li>• Location Tracking Solutions (RFID)</li> <li>• Wireless Bridging</li> <li>• Mesh Wireless</li> <li>• Wireless Security</li> <li>• Airwave Monitoring</li> <li>• Guest Wireless Solutions</li> </ul>	<ul style="list-style-type: none"> <li>• Perimeter Firewall Solutions</li> <li>• Authentication Solutions</li> <li>• Network Admission Control</li> <li>• Security Management Services</li> <li>• Network Security Assessments</li> <li>• Event Correlation Solutions</li> <li>• Intrusion Detection and Prevention</li> </ul>	<ul style="list-style-type: none"> <li>• 24x7x365 Enterprise Operations Center</li> <li>• Remote Monitoring - Domestic - International</li> <li>• Performance Tracking and Trending</li> <li>• Remote Troubleshooting Services</li> <li>• Security Monitoring Services</li> <li>• Wireless Security Monitoring</li> <li>• IP Telephony Support Services</li> <li>• Compliance Scans</li> <li>• Log Management</li> </ul>

### PBM IT Solutions Powered By:

